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POST SHOW REPORT

24th -26th May, 2013 Expo Centre, Lahore

FAKT EXHIBITIONS (PVT) LTD

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Organizer



International Partners











Strategic Partners











Supporting Bodies



















OBSERVER









ALL PAKISTAN FURNITURE EXPORTER ASSOCIATION

TRADE KEY

BUSINESS VIBES

BUILD PAKISTAN 2013

Incorporating STONECA 2013

The platform facilitated to unlock innumerous trade gateways for participants and relevant related industries.

Carving another success on the plot, FAKT Exhibitions (Private) Limited organized , BUILD Pakistan 2013-The 2nd International Building & Construction Technology, Materials, Property, Interiors & Architecture Exhibition, along with the concurrent event, STONECA-The Stone Expo, The 2nd International Marble, Granite, Stone & Technology Exhibition from 24th to 26th May, 2013 at Expo Centre, Lahore.

The event was inaugurated by Mr. Farooq Iftikhar, President of Lahore Chamber of Commerce and Industry, Mr. Ihsanullah Khan, CEO Pakistan Stone Development Company (PASDEC). While addressing the media Mr. Farooq Iftikhar said, "I am pleased to see this platform which has enjoined the local and international business community in building and construction, stone and marble sector. Such initiatives play a major role in the revival of the industry. BUILD Pakistan is an event which would create exposure regarding the new trends in infrastructure development and improved living standards."

Mr. Saleem Khan Tanoli, C.E.O. FAKT Exhibitions, said, "Undeniably, construction industry is the backbone of the economic growth of any region throughout the world. It engages the socioeconomic development factors, improving infrastructure and creating employment opportunities. The construction industry in Pakistan is a growing sector which propels the economy towards designing a better infrastructure and even better investment possibilities."

The event succeeded to accomplish the desired response and was productive and formed contemporary bonds with the ever increasing number of customers worldwide. Attended by a number of quality trade visitors, the event proved to be very profitable for the exhibitors to meet their customers directly in order to maintain growth and long term corporate relationship in future. The event received positive feedback from exhibitors, visitors and international delegates, with many exhibitors booking larger spaces for next year.



Mr. Farooq Iftikhar, President of Lahore Chamber of Commerce and Industry inaugurating the event with , Mr. Ihsanullah Khan, CEO Pakistan Stone Development Company (PASDEC)

BUILD Pakistan Sheer excellence, Boundless opportunities, Proven success.

The event showcased a wide range of building and construction equipment & materials, furniture & interior products from over 60 exhibitors. The event proved to be an ideal platform for all the associated sectors of building and construction businesses to grow their business, mark their presence and network with existing and potential customers. Leading brands of construction machinery and accessory manufacturers participated as exhibitor. The three days witnessed heavy influx of visitors ranging from building contractors, architects, interior designers, wood and timber dealers, furniture accessories and others.

STONECA The stone expo

Ultimate showcase of stone & marble.

STONECA – the stone expo, opened a new chapter for the advancement of stone industry in Pakistan. The event was jointly organized by All Pakistan Marble Industries Association and supported by Pakistan Stone Development Company (PASDEC). STONECA-the stone expo, engaged renowned market leaders of stone and marble industry. The event received phenomenal success from Pakistan as well as overseas participants. Looking at the prospects of Marble and Granite reserves in Pakistan, the event provided a connected forum to discuss, improvise and meet professionals for long term corporate associations.

Fast Facts

7 Countries
Participated

4,500 Floor Space sqm

10,000 Visitors

- Participation from Italy, India UAE and UK
- Foreign delegates from Italy, China, India and UAE etc.

BUILD PAKISTAN 2013

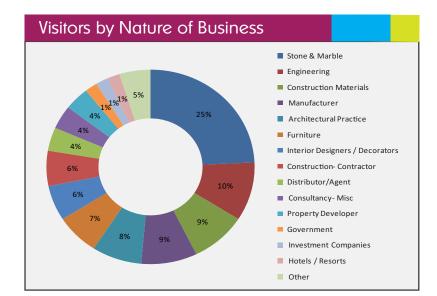
Incorporating STONECA 2013

Visitors by Area	Visitors by Country
Faisalabad	Chile
Gujranwala	Germany
Islamabad / Rawalpindi	India
Karachi	Iraq
Lahore	Italy
Loralai, Baluchistan	Switzerland
Peshawar	Saudi Arabia
Sialkot	U.A.E.
Sheikhpura	etc

Product Showcase

- Concrete & Related Products
- Equipments & Machineries for Stones
- Furniture –(Home, Office & Outdoors)
- Finishes (Coating, Painting, etc)
- Glass & Glazing
- Bathroom
- Kitchens Cabinets
- Electrical Systems
- Ventilation, Air-Conditioning & Heating
- Marble/Ceramic/Stone
- Interior Decor
- Metal
- Industrial Sealants
- Real Estate Projects
- Windows & Doors
- Pre-engineered Steel Solutions

- Cement
- Elevators & Escalators
- Pipes & Plumbing Systems
- Swimming Pools & Fountains
- Water Purification System
- Thermal & Sound Insulation
- Packing & Waterproofing
- Lights
- Fire Protection Systems
- Tools
- Official Bodies & Associations
- Trade Portals
- Industrial Magazines



Reasons for Exhibiting

80% to sell products to existing and new customers

75% to mark their presence and promote company image

65% keep an eye on competition

85% to launch new products or services

85% networking with existing and potential customers

Exhibitors Feedback

70% Received product orders

80% generated quality leads

75% participating in next edition

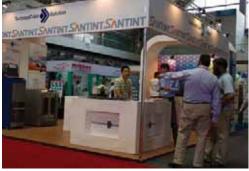
72% consider event vital for their marketing strategy.



BUILD PAKISTAN 2013 Incorporating STONECA 2013

Glimpses - BUILD Pakistan













Glimpses - STONECA













BUILD PAKISTAN 2013

Incorporating STONECA 2013

Press Release



International building and construction show from May 24

KARACHI: The second international building and construction technology, materials exhibition would be organised from May 24. An amounteement here on Sunday said that the intagural cereminary of these-day event would be held at the Expo Centre Labore in collaboration with STONECA-the stone expo. According to the organisers the construction industry is the backbose of the economic growth of any region throughout the world as it empaces the axis backboos of the economic growth of any region throughout the world as it engages the assis commonic development factors improving infrastructure and creating employment opportunities. They said that the construction industry in Pakistan is an ever growing sector which propels the economy invarial designing a better infrastructure and even better investigating possibilities. STONECA-the same expo, opens a new chapter for the industrial developments of stone industry in Pakistan. The event is jumply organized by All Pakistan Marble Industries. Association and supported by Pakistan Stone Development Company (BASDEC).



دورى بلاقك نمائش 24 ئ الا تورش شروع بوكى

كريقة الروش ويورز الملاقك والني الى عيناوي. البرياز، پايالي، استون وافي ومعاري عد معال اين الله الم من الم المديد بالتان الدستوية بالتان كي المان المدينة بالتان كي التان الدستوية بالتان كي المان المدينة الم متعظد الأكب الكرافيض برائع مصاميلا في الكامي ك مطابق الوار 26 كي تلك جاري دينه والي ال الماكل ين بلذنك وتعمير الى الإنتانوري معير الأن يداري في وسنواز. والخي ومعمارق الدويقر الثياري جامين كالداستونية فمأثرك آل والتنان بابل الأطرية النوي الكن الد واكتان النون وي فينت كلي كالجري تماون عاصل عب بذا ليك والنان 2013 سنون ري تريار الإكب والجريز الإاكر منيين كالمناج والمراج والمناج والمناج والمراج والمناج 一年 内山上 上 日本 通り あんだけん





Build Tech opens at Lahore Expo Center

Pakistan 2013 -The 2nd International Building and Materials, Property, Interiors & Architecture Exhibition & Conference opened its doors Association yesterday at Expo Centre La-

It was inaugurated by Farooq Iftikhar, President Lahore Chamber of Commerce eign delegates from Italy, and Industry, with Saleem Khan Tanoli, C.E.O. FAKT

Buildtech Exhibitions (PVT) Ltd, Ihsan Ullah Khan, CEO, Pakistan Stone Development Com-Construction Technology, pany and Shaikh Muhammad Aslam, Chairman, All Pakistan Marble Industries

As many as 150 compahore and would continue to nies from 15 countries are participating at this event, including companies from Italy, UAE and UK and for-Afghanistan, China and India-PPI

EXPRESS



. وقت ٹ انع بونے والاوام



ولأتسو كشي المواوي والمريان والمراجع فرادا والمراجع فماكن كاستقر ي بين الاقوامي بلذنك وقبيراتي فيكنالو بي تحارتي فمائش كا آغاز

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إ بودا كميومينوش دومري ين الاقواى بلانك وهيراتي فيمنالوجي تجارتي فمأش كا آماز

1920 کا اور کا از کا این فیر اف کا اور اینڈ | ایکویٹن پائے میٹی کا کے دراجا ام شخص نے والی اور وی کے صدر قابدال انگار کے جدک بدا ہد ۔ اس کما کی کاری کے مائے میں کے مائے میں اس کمی کی ایک ایکیٹ بیانو میں مشتر ان کے دراد میں کا کی سے تو اور کیا اس کا میں کا کمیٹ کے اور کی اور کی اور کی اور کی اور ک 4-SAME WILLIAM CHANCE CB35C/ANGUSTYENZ د از ادروای بر ای موریده اور مشاوری کرد مها کردروای بردوای می بیشک و تموانی هماوی میر بازی بردی استور داکل معدی در شکه میادیدگی کی بی ایک میشود یک که ایک میشال ایجادی بازگ الأعريز الوى الطحناه، باكتان استوان أن فينت كلى

المول والله الارامة إلى المول المول المول ا گُرِی ماہ دائلہ کے ایک آب ایک کا ایک المرتبی خان میل بالعال استوں اور باست کی کے مال اللہ 1/20 Mountage 316 July 10 Col 2064 1 Late

INTERNATIONAL

THENEWS

Saturday

May 25, 2013

Build Tech opens

LAHORE: BuildTech Pakistan 2013 - the 2nd International

LAHORE: BuildTech Pakistan 2013 – the 2nd International Building and Construction
Technology, Materials, Property, Interiors and Architecture Exhibition and Conference – opened its doors on Friday at Expo Centre Lahore and would continue to 26th. Farooq Iftikhar, president of Lahore Chamber of Commerce and Industry, with Saleem Khan Tanoli, CEO of FAKT Exhibitions (PYT) Ltd, Ihsan Ullah Khan, CEO of Pakistan Stone Development Company and Shaikh Muhanmmad Aslam, chairman of All Pakistan Marble Industries Association. As many as 150 companies from 15 countries are participating at this event – that include companies from Italy, UAE and UK and foreign delegates from Italy, Afghanistan, China and India. —PPI

BUSINESS

RECORDER

Saturday 25 May 2013, 14 Rajab 1434

Stone expo kicked off at Expo Centre

BECORDER REPORT

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Stone Development Company
and Shaiki Muhammad Aslam.

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Commerce and Industry (LCCI)
President Fanosq (filklar, with

Industry. BUILDTECH

Stone Development Company
and Shaiki Muhammad Aslam.

While addressing the media
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